

Outsourced E-Payment Processing For GlobalCollect

System and Technology Synergy

GlobalCollect provides international payment services for non face-to-face businesses including Internet, mail and telephone order. For more than a decade, GlobalCollect has had a successful track record with collection and reconciliation of payments, invoice printing and distribution in over 200 countries. GlobalCollect's payment solutions and its unique and still growing international banking network enables businesses to accept the widest range of local payment methods in local currencies. Through a single technical and administrative interface, its online payment platform offers a combination of all major credit and debit cards, direct debits, cheques, bank transfers and invoices. GlobalCollect processes millions of transactions for companies including Microsoft, Sony, Vodafone, The Economist, Financial Times and HP.

When the time came to upgrade to BACSTEL-IP, GlobalCollect saw this as an ideal opportunity to review the marketplace and look for a fully managed service for processing BACS payments. They decided to leave their existing BACS supplier who were unable to offer the high-level solution they needed.

"After meeting with Accountis we knew that we had found the right solution. We see ourselves as pioneers in web-based payment technology and there was an instant synergy between our system architecture and our perspective on customer service," said John D'Hanis, Product Development Manager, GlobalCollect.

John D'Hanis continued, "Accountis demonstrated a clear understanding of our requirements and presented us with an advanced solution that fitted our brief perfectly. Our policy is to outsource when we feel that another party has a reliable service already and the Accountis fully managed service was the only solution in the marketplace we felt we could trust."

Quick Set-Up With Fully Managed Service

GlobalCollect chose the Accountis Core Platform with BACSActive-IP Enterprise HSM Managed Service. Ifor Williams, Sales Director from Accountis explains why the Accountis Managed Service provided GlobalCollect with a way of keeping deployment and ongoing development costs to a minimum; "With no hardware purchases or software licenses to pay for GlobalCollect quickly implemented a fully automated payment process with minimum capital expenditure. Accountis operates dedicated servers and hardware at its secure hosting facilities and provides a fully managed service. The software systems are kept up to date with the latest releases to ensure maximum security and performance."

"Accountis is outstanding. The managed service option is so advanced that we were unable to find a comparable solution. Their flexible technology and breadth of offering is second to none."

JOHN D'HANIS, PRODUCT DEVELOPMENT MANAGER, GLOBALCOLLECT

The Accountis Application Programming Interface (API) acted as a bridge between GlobalCollect's bespoke payments engine and the Accountis payment network, so files could be sent to and from BACS via a Hardware Security Module (HSM). The HSM is a physically secure, tamperproof device capable of processing millions of transactions quickly, safely and reliably. The HSM gives GlobalCollect the ability to digitally sign and send files to BACS, and retrieve reports from BACS with no manual input. Bespoke reports are generated and files are fed directly back into GlobalCollect's internal systems providing an efficient, fully automated process.

A Trusted Payments Platform

GlobalCollect processes payment transactions for many of the world's largest organisations and the company prides itself in offering a quality service. Working seamlessly alongside the GlobalCollect platform, Accountis enables GlobalCollect to offer a fast, reliable service to its customers. By using the Accountis Fully Managed service, GlobalCollect will also ensure that their offering maintains its position as the most secure and up-to-date in the marketplace.

"We received excellent support from Accountis throughout the project. Our shared dedication to security, efficiency and accuracy has led to a very rewarding working relationship. The Accountis development team proved to be proactive in helping us get live, by pre-empting potential problems and finding quick solutions. The result is a rock-solid, integrated payment solution we can rely on. I am sure that we will continue working with Accountis to further develop our payment platform in the near future," concluded John D'Hanis.

"Accountis development and support is excellent, run by friendly professionals who go out of their way to provide the best possible service. Our shared dedication to security, efficiency and accuracy has led to a very rewarding working relationship."

JOHN D'HANIS, PRODUCT DEVELOPMENT MANAGER,
GLOBALCOLLECT



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International Payment Services

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